

# Real Estate & Mortgage Fraud

Training For Patrol Officers, Detectives, DEA, FBI, ATF, & Prosecutors

## Training Information

### Pre-registration is requested

#### Date

Thursday  
March 27, 2008

#### Time

Check-in: 7:30 AM  
Class: 8:00—4:30

**Tuition**  
\$75

#### Location

Oregon  
Department of Justice  
610 Hawthorne Ave. SE  
Ste. 210  
2nd Floor Conference Room  
Salem, OR 97301

#### Lunch

On your own

#### To Register

Fax or mail registration & payment to Kinja (info on registration form)

#### Accepted Payment

Visa, MC, or checks  
(made payable to Kinja)

Questions may be directed to the Kinja staff at 206-236-0787.

Learn how Real Estate & Mortgage Fraud are often involved in your criminal cases. Cops of all levels are being victimized and involved.

**It is imperative that you know what to look for!**

## Training: Real Estate Fraud & Mortgage Fraud

Designed for Law Enforcement & Prosecutors of all government levels

**What every officer needs to know to keep their families safe from fraud: This training will show you how to increase your conviction rate by using fraud laws.** *You need to be informed.*

#### Course Content:

- Defining Real Estate & Mortgage Fraud
- Learn how your knowledge of real estate fraud will help your cases
- Understand and recognize a fraudulent transaction
- Find out which documents are relevant and which are not
- Learn how to use the documents to build your case
- Know where and how to get the pertinent information
- Understand what to expect during an investigation
- Computers are now being employed to locate fraudulent transactions — learn how it works



## The Trainer: Richard Hagar, SRA



### Appraiser—Agent—Instructor

[www.richardhagar.com](http://www.richardhagar.com)

Mr. Hagar has decades of real estate experience and is now using his knowledge to instruct the lending industry, agents, prosecutors, investigators, and state agencies. He consults with Assistant Attorneys General, as well as provides litigation support in State and Federal cases regarding real estate and mortgage fraud. He is a co-author of the Washington Mortgage Brokers Practices Act (RCW 19.146).

**Guest Speaker:** State Prosecutor from the Real Estate & Mortgage Fraud Task Force

# Real Estate & Mortgage Fraud

## Registration—March 27, 2008 Training

Seating is limited... Register early to reserve your space!

*Fraud is becoming a major problem in our area. Numerous criminal investigations are underway looking at agents, appraisers, and mortgage insiders, drug dealers, and terrorists. This class provides factual information, examples and knowledge on how to identify common mistakes that these people are making every day. This is your opportunity to learn how to increase your conviction rate and prevent line officers from being involved in a fraudulent home purchase.*

### Registration Information

Name \_\_\_\_\_ Badge or ID # \_\_\_\_\_  
Organization \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_  
Email \_\_\_\_\_

### Method of Payment

\$75  
 Visa       MasterCard       Check #: \_\_\_\_\_

Name on Credit Card \_\_\_\_\_ Exp. date \_\_\_\_\_  
Credit Card # \_\_\_\_\_  
Billing Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Signature \_\_\_\_\_

### HOW TO REGISTER

**FAX or MAIL** registration & payment to Kinja, LLC . Your space is confirmed when we receive your registration and payment. Payment must accompany registration form. Confirmation of receipt of your registration will be emailed.

### TUITION

\$75

### ACCEPTED PAYMENT

Visa, MC, or checks (made payable to Kinja)

**CANCELLATIONS** are subject to a \$25.00 administrative fee. Cancellations will not be accepted (or refunded) after March 25, 2008. No exceptions! If you are unable to attend, you may send someone else in your place. Just let us know!

*Fax or Mail Registration to:*



Kinja, LLC  
Attention: Rachel Reed  
7433 SE 27th Street  
Mercer Island, WA 98040

Phone: 206-236-0787  
Fax: 206-236-0246